

FINDING A GOOD REALTOR – WHAT I CAN DO FOR YOU

The long and winding road that leads to the door of your new home can be confusing and exhausting. It helps to know you are not alone and that you have, at your disposal, your Agent's professional expertise. I will help you to do the following:

- Educate you through the entire process
- Listen to your needs to understand your real estate objectives
- Help you understand all of the paperwork
- Handle any problems that arise during the transaction
- Properly prepare forms, contracts and disclosures, which are required by law, and make sure that they are legally correct
- Provide comparable sales data to assure that you are paying the proper price for your home
- Help you find the right home in the right neighborhood
- Screen homes before your inspection to make sure the property meets your needs
- Guide you regarding the repairs that should be made
- Show you homes in an effective and professional manner
- Guide you in your selection of escrow/closing and title people
- Oversee the closing process
- See that the completion of the transaction is smooth, including obtaining keys and taking possession of the property
- Help you spot sellers who are attempting to take advantage of you
- Help you understand the use and limitations of good faith deposits
- Advise you as to when you should seek the advice of an attorney
- Make sure the appraisal process is handled properly
- Help you to understand the complete VA/FHA loan, escrow/closing and title process
- Advise you as to any inspections such as septic, well or soil, which might be applicable to the specific property in which you are interested
- Guide you as to how the escrow/closing instructions should be prepared
- Properly handle the walk-through process with you prior to the final closing
- See that any repairs or requirements are met prior to the closing
- Advise you as to what course of action should be taken if the seller refuses to close the transaction
- Negotiate and deal effectively on your behalf with the seller, other agents, escrow/closing, title people and attorneys
- See that each and every facet of the buying process is effectively and professionally handled in your best interest